



Ipswitch Masters Series

15 minute webinars

Hosted by your Ipswitch Masters

March 7, 2019

MOVEit: 11:30 AM ET

WhatsUp Gold: 1:30 PM ET



Our Partnership – and How You Benefit

- ✓ We sell with You – every deal we work together has a dedicated inside sales rep partnering with you to qualify and close an opportunity.
- ✓ You have full access to sales resources and technical resources for demonstrations and customer meetings.
- ✓ Every new opportunity you bring to Ipswitch gets you a 10%+ deal registration margin.
- ✓ Our commitment to you is to make our partnership profitable.
- ✓ You have two solutions to offer to your customers:

1. **WhatsUp Gold® Network Monitoring**

2. **MOVEit® Secure File Transfer**



MOVEit®

Secure File Transfer



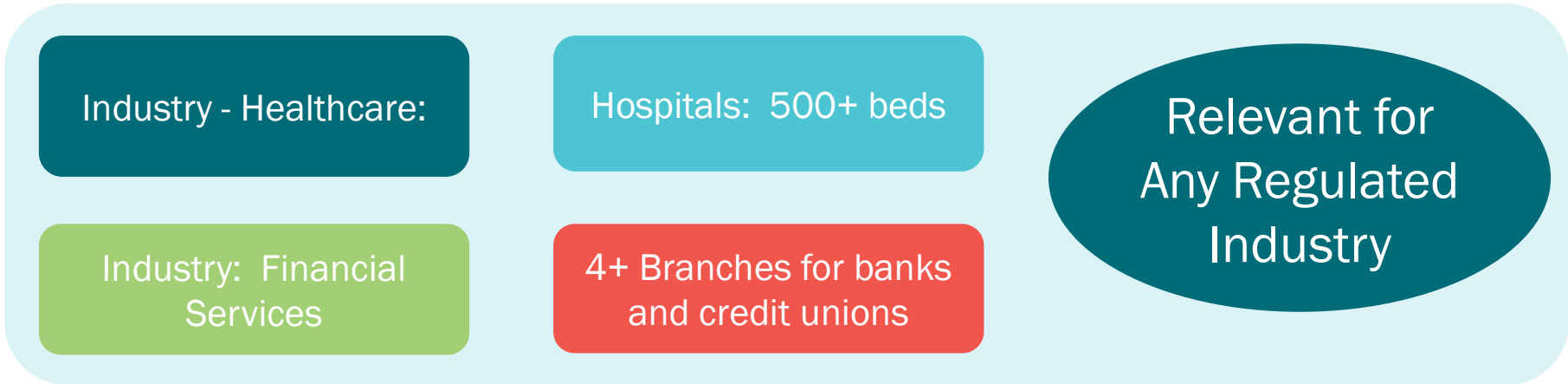
MOVEit Master:
Joe McNamee
Director NA MOVEit Sales

What is MOVEit Secure File Transfer?



- Software suite that ensures **secure file transfer** between users, systems, customers and partners.
- **Secures data** in transit and at rest with advanced security features and proven encryption.
- Provides **end-to-end visibility** of all data file transfers.
- **Automates the transfer** of files and provides guaranteed delivery, PGP encryption of data at rest and granular access controls.
- Provides the security, access controls, file encryption and tracking needed to **ensure operational reliability and meet regulatory requirements** like **HIPAA, PCI and GDPR**.

Who is the Ideal Customer Profile for MOVEit?

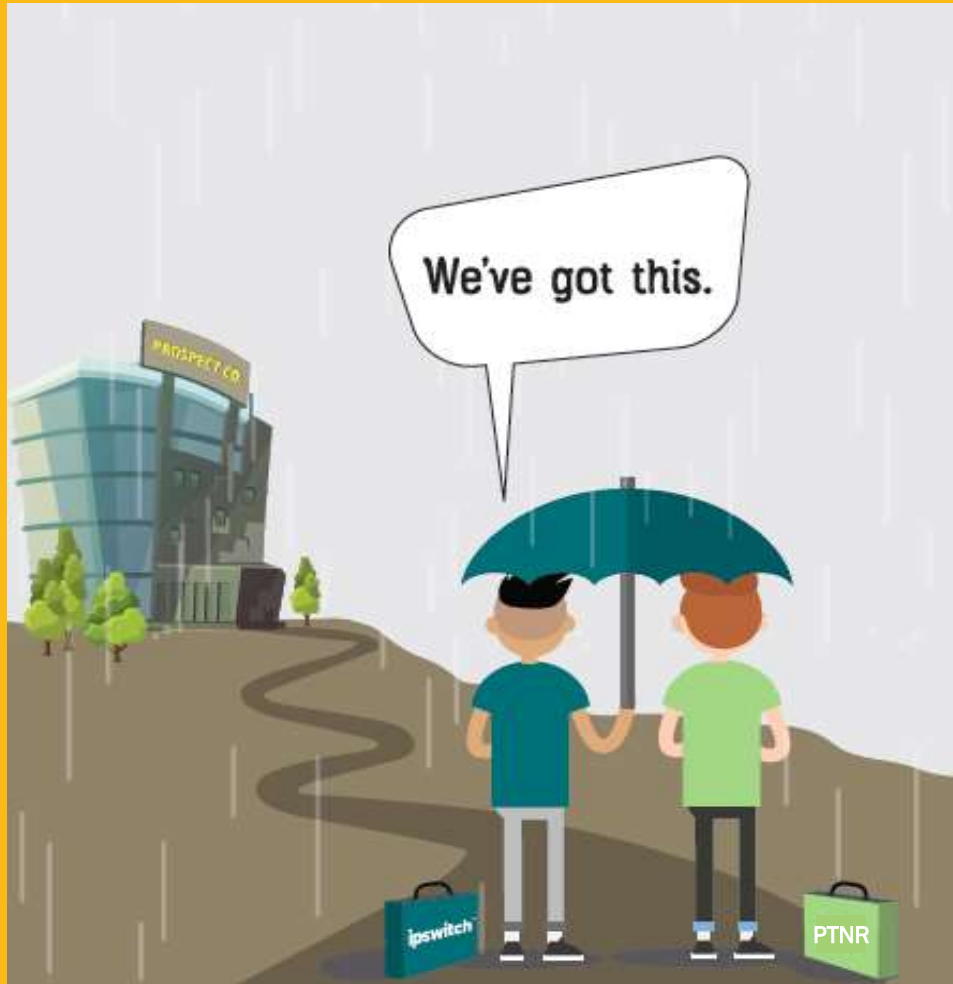


Top 3 Key Qualifying Questions for MOVEit



1. Do you have to comply with regulations such as HIPAA, PCI, PII, and GDPR?
2. Do you currently have end-to-end visibility into your data transfers?
3. Do you have centralized tracking of your data transfers?

Don't Go Out Alone!



ipswitch



Channel@ipswitch.com

781-645-5688



Thank you